

— 2nd Annual —

# TUG TK PRO<sup>®</sup> USERS GROUP



## *User & Safety Conference*

**September 30<sup>th</sup> – October 3<sup>rd</sup>, 2019**



### **The Hilton Virginia Beach Oceanfront Hotel**

3001 Atlantic Ave, Virginia Beach VA 23451

AttendTUG.com || 757.340.9895

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**TUG TK PRO<sup>®</sup> USERS GROUP**  
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HOSTED AT THE BEAUTIFUL  
**THE HILTON VIRGINIA BEACH OCEANFRONT HOTEL**



Stilwell & Associates is hosting the second annual TK Pro<sup>®</sup> Users Group (TUG) conference at the Hilton Virginia Beach Oceanfront Hotel located at 3001 Atlantic Avenue, Virginia Beach VA 23451 from September 30 – October 3, 2019.

A steering committee has been established with industry leaders; Southern Company, Exelon, Alliant Energy, Oglethorpe Power Corp (OPC) and Grand River Dam Authority (GRDA) that are utilizing TK Pro<sup>®</sup> and they will share their corporate experiences. Outlined is an overview of the planned sessions and schedule for the TK Pro<sup>®</sup> Users Group (TUG) conference.

**Event registration is now open and available online at [AttendTUG.com](http://AttendTUG.com)**

The conference will provide presentations that include overviews of TK Pro<sup>®</sup> and the ongoing development efforts presented by Stilwell & Associates. As part of Stilwell's presentations, they will host break-out sessions to include feedback & prioritization for future development.

The TUG conference will also provide presentations of "success stories" and "lessons learned" from TK Pro<sup>®</sup> users. The TUG conference will begin 6pm on Monday, 30 September at the Hilton Oceanfront for a "meet & greet" where you will receive a detailed conference package.

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# THE COMPLETE SOLUTION FOR ALL SECTORS

TK Pro<sup>®</sup> is the professional choice for work and safety permitting across several sectors:

- ENERGY
- PHARMACEUTICAL
- MANUFACTURING
- CONSTRUCTION
- FACILITY MANAGEMENT
- CHEMICAL
- AEROSPACE
- SCIENTIFIC
- EXPLORATION
- DEFENSE

The flexibility of TK Pro<sup>®</sup> allows customization and alignment to be centered around each individual company, industry and sector. The TK Pro<sup>®</sup> team will carry out a Business Process Definition (BPD) to understand company processes and standards before creating the perfect solution.



## TK PRO CUSTOMERS



**Manufacturing to Refining**



**Energy to Power**

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## ATTENDEE REGISTRATION

Includes 4-day conference pass, access to networking events, educational material and event shirt.

**\$299**



## VENDOR REGISTRATION

### TUG VENDOR

Access to the full three days  
Table in foyer  
2 Attendees  
Food for all scheduled meals

**\$1500**

### TUG PRO VENDOR

Access to the full three days  
Premium table in Conference area  
2 Attendees  
15 minute tech talk  
Food for all scheduled meals

**\$1750**

**Event registration is now  
open and available online  
at [AttendTUG.com](http://AttendTUG.com)**

For more information please contact **Mark de la Salle**  
Email: [mdelasalle@stilwell-associates.com](mailto:mdelasalle@stilwell-associates.com)  
Phone: 757.340.9895

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**STILWELL**



**Awarded Best Practice  
by VPP**

The Story of Stilwell & Associates begins in 1994 when Mark Banus and J.R. Stilwell were assigned to the USS Enterprise (CVN-65) during her \$3.5 B, four-year overhaul at Newport News Shipbuilding and Dry Dock Company.

In April 1990, USS Enterprise (CVN-65) completed her around-the-world deployment, arriving in Norfolk, Virginia, after having steamed more than 43,000 nautical miles. In October of that year, the carrier moved to Newport News Shipbuilding for refueling and the US Navy's largest complex overhaul/fit ever attempted.

First Mr. Banus, and then Mr. Stilwell, were assigned to manage the Navy's "Red-tag" or "lockout/tagout" process onboard during the overhaul. Their initial process improvements were encouraging and the final results considered astounding. During that overhaul a proof of concept software program was written in dbase II. The effects of process improvement combined with the computer assist saved the Navy \$6.5 M direct costs and \$100M cost avoidance. So significant were the results that CNO, Adm. Frank Kelso, personally visited the LCDR Stilwell and his team to commend them for their work.

Both Mr. Stilwell and Mr. Banus, served as Naval Officers (aviators) before retiring in 1994. Stilwell & Associates of the USA, Inc, was incorporated in May 1994 by J. R. Stilwell and Mark D. Banus as a consulting firm.